

Pioneer District, SPEBSQSA
Statement of Assets, Liabilities and Fund Balance
As of December 31, 2011

	Dec 31, 11
ASSETS	
Current Assets	
Checking/Savings	
Cash, checking, Comerica	76,088.70
Savings, QCA, Comerica	5,974.27
US Government Securities	12,996.22
Total Checking/Savings	95,059.19
Accounts Receivable	
Accounts Receivable	2,241.00
Total Accounts Receivable	2,241.00
Other Current Assets	
Clearing account	800.40
Prepaid expenses	
Convention future year	1,000.00
Prepaid expenses - Other	760.00
Total Prepaid expenses	1,760.00
Undeposited Funds	593.20
Total Other Current Assets	3,153.60
Total Current Assets	100,453.79
TOTAL ASSETS	100,453.79

Pioneer District, SPEBSQSA
Statement of Assets, Liabilities and Fund Balance
As of December 31, 2011

	Dec 31, 11
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	1,534.53
Total Accounts Payable	1,534.53
Credit Cards	
Chase	9,620.95
Total Credit Cards	9,620.95
Other Current Liabilities	
Deferred revenue	
YIH revenue	4,972.43
Total Deferred revenue	4,972.43
Windsor sendoff escrow	2,626.11
Total Other Current Liabilities	7,598.54
Total Current Liabilities	18,754.02
Long Term Liabilities	
QCA agency account	5,112.08
Total Long Term Liabilities	5,112.08
Total Liabilities	23,866.10
Equity	
Fund balance	71,467.98
Net Income	5,119.71
Total Equity	76,587.69
TOTAL LIABILITIES & EQUITY	100,453.79

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Revenue			
Contribution	669.90	600.00	69.90
Member dues	15,498.00	15,000.00	498.00
Miscellaneous income	500.00	250.00	250.00
Total Revenue	<u>16,667.90</u>	<u>15,850.00</u>	<u>817.90</u>
Expenditures			
Administrative and general	15,063.70	16,900.00	(1,836.30)
CACM Workshop	868.72	0.00	868.72
Chapter Support and Leaders	1,043.89	350.00	693.89
Chorus Director Devel.	(168.32)	0.00	(168.32)
Convention	(6,853.23)	(5,660.00)	(1,193.23)
Leadership Academy	(408.09)	(830.00)	421.91
Marketing and PR	0.00	2,500.00	(2,500.00)
Music and Performance	2,001.52	4,500.00	(2,498.48)
Youth in Harmony	0.00	1,745.00	(1,745.00)
Total Expenditures	<u>11,548.19</u>	<u>19,505.00</u>	<u>(7,956.81)</u>
Revenue in excess of (less than) expenditures	<u><u>5,119.71</u></u>	<u><u>(3,655.00)</u></u>	<u><u>8,774.71</u></u>

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Contribution	669.90	600.00	69.90
Member dues	15,498.00	15,000.00	498.00
Miscellaneous income	500.00	250.00	250.00
	<u>16,667.90</u>	<u>15,850.00</u>	<u>817.90</u>
Administrative and general			
Expenditures			
Awards and trophies	88.41	500.00	(411.59)
Bank charges			
Elan credit card charges	1,121.89	750.00	371.89
Bank charges - Other	8.79	0.00	8.79
Total Bank charges	<u>1,130.68</u>	<u>750.00</u>	<u>380.68</u>
Board meetings			
Fall	1,199.49	1,500.00	(300.51)
Spring	2,151.56	1,500.00	651.56
Total Board meetings	<u>3,351.05</u>	<u>3,000.00</u>	<u>351.05</u>
Contest and judging			
International convention	821.25	500.00	321.25
Judge Candidates	463.80	1,500.00	(1,036.20)
Total Contest and judging	<u>1,285.05</u>	<u>2,000.00</u>	<u>(714.95)</u>
Contribution to representatives			
Chorus representatives	3,000.00	3,000.00	0.00
Quartet representative(s)	400.00	200.00	200.00
Seniors	200.00	200.00	0.00
YIH	0.00	200.00	(200.00)
Total Contribution to representatives	<u>3,600.00</u>	<u>3,600.00</u>	<u>0.00</u>
Convention expense			
International	744.96	1,000.00	(255.04)
Midwinter	380.24	1,000.00	(619.76)
Total Convention expense	<u>1,125.20</u>	<u>2,000.00</u>	<u>(874.80)</u>
Insurance	0.00	600.00	(600.00)
Leadership Academy Attendance	156.22	0.00	156.22
Leadership forum	3,637.17	2,500.00	1,137.17
Membership/summit			
Membership and extension	0.00	350.00	(350.00)
Total Membership/summit	<u>0.00</u>	<u>350.00</u>	<u>(350.00)</u>
Miscellaneous	0.00	150.00	(150.00)

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Office expenses			
Membership service fees	619.92	650.00	(30.08)
Postage	44.00	100.00	(56.00)
Secretary	0.00	100.00	(100.00)
Supplies	0.00	150.00	(150.00)
Total Office expenses	<u>663.92</u>	<u>1,000.00</u>	<u>(336.08)</u>
Telephone	0.00	200.00	(200.00)
Travel, Officers	26.00	250.00	(224.00)
Total Expenditures	<u>15,063.70</u>	<u>16,900.00</u>	<u>(1,836.30)</u>
Total Administrative and general	15,063.70	16,900.00	(1,836.30)
CACM Workshop			
1 Revenues	(1,835.00)	0.00	(1,835.00)
Expenditures	2,703.72	0.00	2,703.72
Total CACM Workshop	<u>868.72</u>	<u>0.00</u>	<u>868.72</u>
Chapter Support and Leaders	1,043.89	350.00	693.89
Chorus Director Devel.			
CDWI			
Number 1			
1 Revenue	(365.00)	0.00	(365.00)
Expenditures			
Lodging	79.49	0.00	79.49
Meals	48.86	0.00	48.86
Other	68.33	0.00	68.33
Total Expenditures	<u>196.68</u>	<u>0.00</u>	<u>196.68</u>
Total Number 1	<u>(168.32)</u>	<u>0.00</u>	<u>(168.32)</u>
Total CDWI	<u>(168.32)</u>	<u>0.00</u>	<u>(168.32)</u>
Total Chorus Director Devel.	(168.32)	0.00	(168.32)
Convention			
Fall			
1 Revenues			
Advance registrations	(12,590.00)	(13,000.00)	410.00
Big screen	(720.00)	(600.00)	(120.00)
DVDs	(455.00)	(700.00)	245.00
Register	(30.00)	(30.00)	0.00
Registrations	(2,740.00)	(3,500.00)	760.00
Room rebates	0.00	(1,000.00)	1,000.00
Tickets	(1,500.00)	(2,000.00)	500.00
Total 1 Revenues	<u>(18,035.00)</u>	<u>(20,830.00)</u>	<u>2,795.00</u>

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Expenditures			
Awards, trophies, ribbons	382.38	250.00	132.38
Back stage costs	0.00	100.00	(100.00)
Big screen	300.00	400.00	(100.00)
DVDs	1,600.00	1,600.00	0.00
Hospitality rooms	1,212.95	1,200.00	12.95
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, judges	1,975.05	2,000.00	(24.95)
Lodging, staff	1,871.10	1,600.00	271.10
Mileage	338.25	150.00	188.25
Miscellaneous	426.59	750.00	(323.41)
Tickets, programs etc	185.00	400.00	(215.00)
Travel, judges	3,889.45	4,000.00	(110.55)
Venue	4,932.00	6,000.00	(1,068.00)
Total Expenditures	<u>18,112.77</u>	<u>19,450.00</u>	<u>(1,337.23)</u>
Total Fall	77.77	(1,380.00)	1,457.77
Future location expenses	96.75	0.00	96.75
Prior years	127.50	0.00	127.50
Spring			
1 Revenues			
Advance registrations	(15,855.00)	(13,500.00)	(2,355.00)
Big Screen	(495.00)	(600.00)	105.00
DVDs	(665.00)	(750.00)	85.00
Register	(30.00)	(30.00)	0.00
Registrations	(5,050.00)	(5,000.00)	(50.00)
Room rebate	(2,228.00)	(1,200.00)	(1,028.00)
Tickets	(2,610.00)	(2,000.00)	(610.00)
Total 1 Revenues	<u>(26,933.00)</u>	<u>(23,080.00)</u>	<u>(3,853.00)</u>
Expenditures			
Back stage costs	110.44	200.00	(89.56)
Big screen	300.00	400.00	(100.00)
DVDs	1,800.00	1,600.00	200.00
Hospitality rooms	1,623.88	1,500.00	123.88
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, Judges	2,023.00	1,700.00	323.00
Lodging, Staff	3,507.49	2,500.00	1,007.49
Mileage	787.31	800.00	(12.69)
Miscellaneous	1,387.85	600.00	787.85
Tickets, programs, etc.	113.00	500.00	(387.00)
Travel, judges	5,082.78	4,500.00	582.78
Venue	2,042.00	3,500.00	(1,458.00)
Total Expenditures	<u>19,777.75</u>	<u>18,800.00</u>	<u>977.75</u>
Total Spring	<u>(7,155.25)</u>	<u>(4,280.00)</u>	<u>(2,875.25)</u>

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 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Total Convention	(6,853.23)	(5,660.00)	(1,193.23)
Leadership Academy			
1 Revenue			
International reimbursements	0.00	(1,000.00)	1,000.00
Registrations	(8,212.50)	(10,500.00)	2,287.50
Total 1 Revenue	<u>(8,212.50)</u>	<u>(11,500.00)</u>	<u>3,287.50</u>
Expenditures			
Afterglow	205.34	350.00	(144.66)
AV Equipment	401.00	550.00	(149.00)
Instructor expenses	1,599.28	2,500.00	(900.72)
Lodging, instructors	702.99	0.00	702.99
Meals	3,513.70	4,185.00	(671.30)
Mileage	150.25	100.00	50.25
Miscellaneous	156.85	485.00	(328.15)
Venue	1,075.00	2,500.00	(1,425.00)
Total Expenditures	<u>7,804.41</u>	<u>10,670.00</u>	<u>(2,865.59)</u>
Total Leadership Academy	(408.09)	(830.00)	421.91
Marketing and PR			
Miscellaneous	0.00	100.00	(100.00)
Troubadour			
Expenditures			
Mailing costs	0.00	1,100.00	(1,100.00)
Printing costs	0.00	1,300.00	(1,300.00)
Total Expenditures	<u>0.00</u>	<u>2,400.00</u>	<u>(2,400.00)</u>
Total Troubadour	<u>0.00</u>	<u>2,400.00</u>	<u>(2,400.00)</u>
Total Marketing and PR	0.00	2,500.00	(2,500.00)
Music and Performance			
Bush League, coaching			
1 Revenue	(430.00)	(500.00)	70.00
Expenditures			
Facility	250.00	300.00	(50.00)
Faculty	0.00	0.00	0.00
Lodging and meals	1,249.90	1,200.00	49.90
Travel	641.62	0.00	641.62
Total Expenditures	<u>2,141.52</u>	<u>1,500.00</u>	<u>641.52</u>
Total Bush League, coaching	1,711.52	1,000.00	711.52
Outside coaching			
Expenditures	<u>0.00</u>	<u>1,000.00</u>	<u>(1,000.00)</u>
Total Outside coaching	0.00	1,000.00	(1,000.00)

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Quartet boot camp			
1. Revenue	(315.00)	0.00	(315.00)
Expenditures	605.00	0.00	605.00
Total Quartet boot camp	<u>290.00</u>	<u>0.00</u>	<u>290.00</u>
Standing Ovation, mileage	0.00	500.00	(500.00)
Top Gun			
1 Revenue	0.00	(800.00)	800.00
Expenditures			
Faculty fee	0.00	200.00	(200.00)
Hospitality	0.00	100.00	(100.00)
Lodging	0.00	500.00	(500.00)
Meals	0.00	200.00	(200.00)
Travel costs	0.00	1,500.00	(1,500.00)
Venue	0.00	300.00	(300.00)
Total Expenditures	<u>0.00</u>	<u>2,800.00</u>	<u>(2,800.00)</u>
Total Top Gun	<u>0.00</u>	<u>2,000.00</u>	<u>(2,000.00)</u>
Total Music and Performance	2,001.52	4,500.00	(2,498.48)
Youth in Harmony			
Other Youth in Harmony			
MMEC Convention			
Booth	0.00	695.00	(695.00)
Hotel (3 people)	0.00	450.00	(450.00)
Mileage	0.00	250.00	(250.00)
Printing and copies	0.00	250.00	(250.00)
Total MMEC Convention	<u>0.00</u>	<u>1,645.00</u>	<u>(1,645.00)</u>
Total Other Youth in Harmony	0.00	1,645.00	(1,645.00)
Rockin' Barbershop Support	0.00	0.00	0.00
Summer camp			
1 Revenues			
District youth fund	0.00	(2,200.00)	2,200.00
Harmony Foundation Grant	0.00	(5,000.00)	5,000.00
Student fees	0.00	(10,000.00)	10,000.00
Teacher fees	0.00	(500.00)	500.00
Total 1 Revenues	<u>0.00</u>	<u>(17,700.00)</u>	<u>17,700.00</u>
Expenditures			
Advertising			
MSVMA Newsletter, full page	0.00	750.00	(750.00)
Total Advertising	<u>0.00</u>	<u>750.00</u>	<u>(750.00)</u>
Clinician fees	0.00	2,000.00	(2,000.00)
Credit card fees	0.00	100.00	(100.00)

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2011

	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Meals	0.00	7,500.00	(7,500.00)
Music, tapes, CD's	0.00	500.00	(500.00)
Office supplies	0.00	50.00	(50.00)
Postage	0.00	150.00	(150.00)
Rehearsal hall	0.00	5,600.00	(5,600.00)
Staff travel	0.00	400.00	(400.00)
Tee shirts (120 X 8.5)	0.00	250.00	(250.00)
Telephone and internet	0.00	500.00	(500.00)
Total Expenditures	<u>0.00</u>	<u>17,800.00</u>	<u>(17,800.00)</u>
Total Summer camp	<u>0.00</u>	<u>100.00</u>	<u>(100.00)</u>
Total Youth in Harmony	<u>0.00</u>	<u>1,745.00</u>	<u>(1,745.00)</u>
Total Expense	<u>11,548.19</u>	<u>19,505.00</u>	<u>(7,956.81)</u>
Revenue in excess of (less than) expenditures	<u><u>5,119.71</u></u>	<u><u>(3,655.00)</u></u>	<u><u>8,774.71</u></u>