

Pioneer District, SPEBSQSA
Statement of Assets, Liabilities and Fund Balance
As of December 31, 2010

	Dec 31, 10
ASSETS	
Current Assets	
Checking/Savings	
Cash, checking, Comerica	65,959.98
QCA Savings account	8,225.39
Total Checking/Savings	74,185.37
Accounts Receivable	
Accounts Receivable	1,947.00
Total Accounts Receivable	1,947.00
Other Current Assets	
Clearing account	4,024.16
Prepaid expenses	
Convention future year	2,343.00
Prepaid expenses - Other	1,291.38
Total Prepaid expenses	3,634.38
Undeposited Funds	336.00
Total Other Current Assets	7,994.54
Total Current Assets	84,126.91
TOTAL ASSETS	84,126.91

Pioneer District, SPEBSQSA
Statement of Assets, Liabilities and Fund Balance
As of December 31, 2010

	Dec 31, 10
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Chase	-308.72
Total Credit Cards	-308.72
Other Current Liabilities	
Deferred revenue	
YIH revenue	3,965.88
Total Deferred revenue	3,965.88
Windsor sendoff escrow	2,626.11
Total Other Current Liabilities	6,591.99
Total Current Liabilities	6,283.27
Long Term Liabilities	
QCA agency account	5,971.26
Total Long Term Liabilities	5,971.26
Total Liabilities	12,254.53
Equity	
Fund balance	57,260.95
Net Income	14,611.43
Total Equity	71,872.38
TOTAL LIABILITIES & EQUITY	84,126.91



Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Revenues:			
Chorus pins	319.50	0.00	319.50
Contribution	960.68	500.00	460.68
Interest income	1.45	20.00	(18.55)
Member dues	17,312.56	18,000.00	(687.44)
Miscellaneous income	0.00	250.00	(250.00)
Total Revenues	<u>18,594.19</u>	<u>18,770.00</u>	<u>(175.81)</u>
Expenditures:			
Administrative and general	11,450.86	15,525.00	(4,074.14)
CACM Workshop	(364.48)	0.00	(364.48)
Chapter Support and Leaders	260.44	200.00	60.44
Convention	(8,071.96)	(5,660.00)	(2,411.96)
Leadership Academy	(274.01)	0.00	(274.01)
Marketing and PR	0.00	4,300.00	(4,300.00)
Music and Performance	596.44	4,500.00	(3,903.56)
Youth in Harmony	385.47	13,358.00	(12,972.53)
Total Expenditures	<u>3,982.76</u>	<u>32,223.00</u>	<u>(28,240.24)</u>
Receipts over (under) expenditures	<u><u>14,611.43</u></u>	<u><u>(13,453.00)</u></u>	<u><u>28,064.43</u></u>
(Profit or (Loss))			

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Revenues:			
Chorus pins	319.50	0.00	319.50
Contribution	960.68	500.00	460.68
Interest income	1.45	20.00	(18.55)
Member dues	17,312.56	18,000.00	(687.44)
Miscellaneous income	0.00	250.00	(250.00)
Total Revenues	18,594.19	18,770.00	(175.81)
Expenditures:			
Administrative and general			
Expenditures			
Awards and trophies			
District pins	0.00	250.00	(250.00)
Awards and trophies - Other	1,018.00	0.00	1,018.00
Total Awards and trophies	1,018.00	250.00	768.00
Bank charges			
Elan credit card charges	919.39	300.00	619.39
Bank charges - Other	2.50	25.00	(22.50)
Total Bank charges	921.89	325.00	596.89
Board meetings			
Fall	1,578.37	1,500.00	78.37
Spring	1,257.26	1,500.00	(242.74)
Total Board meetings	2,835.63	3,000.00	(164.37)
Contest and judging			
International convention	0.00	500.00	(500.00)
Judge Candidates	750.00	1,500.00	(750.00)
Total Contest and judging	750.00	2,000.00	(1,250.00)
Contribution to representatives			
Chorus representatives	3,000.00	3,000.00	0.00
Quartet representative(s)	200.00	200.00	0.00
Seniors	200.00	200.00	0.00
YIH	200.00	200.00	0.00
Total Contribution to representatives	3,600.00	3,600.00	0.00
Convention expense			
International	733.16	1,000.00	(266.84)
Midwinter	805.60	1,000.00	(194.40)
Total Convention expense	1,538.76	2,000.00	(461.24)
Insurance			
Leadership forum	0.00	600.00	(600.00)
Membership/summit	78.50	1,700.00	(1,621.50)
Membership/summit			
Membership and extension	0.00	350.00	(350.00)
Total Membership/summit	0.00	350.00	(350.00)
Miscellaneous			
	0.00	150.00	(150.00)

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Office expenses			
Membership service fees	692.50	750.00	(57.50)
Postage	0.00	100.00	(100.00)
Secretary	0.00	100.00	(100.00)
Supplies	15.58	150.00	(134.42)
Total Office expenses	<u>708.08</u>	<u>1,100.00</u>	<u>(391.92)</u>
Telephone	0.00	200.00	(200.00)
Travel, Officers	0.00	250.00	(250.00)
Total Expenditures	<u>11,450.86</u>	<u>15,525.00</u>	<u>(4,074.14)</u>
Total Administrative and general	11,450.86	15,525.00	(4,074.14)
CACM Workshop			
1 Revenues	(6,370.00)	0.00	(6,370.00)
Expenditures	6,005.52	0.00	6,005.52
Total CACM Workshop	<u>(364.48)</u>	<u>0.00</u>	<u>(364.48)</u>
Chapter Support and Leaders	260.44	200.00	60.44
Convention			
Fall			
1 Revenues			
Advance registrations	(14,485.00)	(13,000.00)	(1,485.00)
Big screen	(515.00)	(600.00)	85.00
DVDs	(955.00)	(700.00)	(255.00)
Register	(30.00)	(30.00)	0.00
Registrations	(4,280.00)	(3,500.00)	(780.00)
Room rebates	(4,528.44)	(1,000.00)	(3,528.44)
Tickets	(1,305.00)	(2,000.00)	695.00
Total 1 Revenues	<u>(26,098.44)</u>	<u>(20,830.00)</u>	<u>(5,268.44)</u>
Expenditures			
Awards, trophies, ribbons	293.87	250.00	43.87
Back stage costs	48.24	100.00	(51.76)
Big screen	230.00	400.00	(170.00)
DVDs	1,600.00	1,600.00	0.00
Hospitality rooms	792.89	1,200.00	(407.11)
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, judges	1,924.56	2,000.00	(75.44)
Lodging, staff	1,496.88	1,600.00	(103.12)
Mileage	155.50	150.00	5.50
Miscellaneous	388.97	750.00	(361.03)
Tickets, programs etc	214.50	400.00	(185.50)
Travel, judges	3,568.45	4,000.00	(431.55)
Venue	6,370.00	6,000.00	370.00
Total Expenditures	<u>18,083.86</u>	<u>19,450.00</u>	<u>(1,366.14)</u>
Total Fall	(8,014.58)	(1,380.00)	(6,634.58)
Spring			

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
1 Revenues			
Advance registrations	(10,795.00)	(13,500.00)	2,705.00
Big Screen	(775.00)	(600.00)	(175.00)
DVDs	(700.00)	(750.00)	50.00
Miscellaneous	134.00		
Register	(30.00)	(30.00)	0.00
Registrations	(5,845.00)	(5,000.00)	(845.00)
Room rebate	0.00	(1,200.00)	1,200.00
Tickets	0.00	(2,000.00)	2,000.00
Total 1 Revenues	<u>(18,011.00)</u>	<u>(23,080.00)</u>	<u>5,069.00</u>
Expenditures			
Back stage costs	223.46	200.00	23.46
Big screen	300.00	400.00	(100.00)
DVDs	1,600.00	1,600.00	0.00
Hospitality rooms	1,377.63	1,500.00	(122.37)
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, Judges	1,833.30	1,700.00	133.30
Lodging, Staff	1,640.98	2,500.00	(859.02)
Mileage	116.00	800.00	(684.00)
Miscellaneous	1,047.80	600.00	447.80
Tickets, programs, etc.	208.00	500.00	(292.00)
Travel, judges	3,571.45	4,500.00	(928.55)
Venue	5,035.00	3,500.00	1,535.00
Total Expenditures	<u>17,953.62</u>	<u>18,800.00</u>	<u>(846.38)</u>
Total Spring	<u>(57.38)</u>	<u>(4,280.00)</u>	<u>4,222.62</u>
Total Convention	(8,071.96)	(5,660.00)	(2,411.96)

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Leadership Academy			
1 Revenue			
International reimbursements	(1,009.50)	(1,000.00)	(9.50)
Registrations	(8,997.00)	(10,500.00)	1,503.00
Total 1 Revenue	<u>(10,006.50)</u>	<u>(11,500.00)</u>	<u>1,493.50</u>
Expenditures			
Afterglow	189.14	350.00	(160.86)
AV Equipment	530.60	400.00	130.60
Instructor expenses	1,893.23	3,480.00	(1,586.77)
Lodging, instructors	781.10	0.00	781.10
Meals	3,925.22	4,185.00	(259.78)
Mileage	0.00	100.00	(100.00)
Miscellaneous	313.20	485.00	(171.80)
Venue	2,100.00	2,500.00	(400.00)
Total Expenditures	<u>9,732.49</u>	<u>11,500.00</u>	<u>(1,767.51)</u>
Total Leadership Academy	(274.01)	0.00	(274.01)
Marketing and PR			
Troubadour			
1 Revenues	0.00	0.00	0.00
Expenditures			
Mailing costs	0.00	1,700.00	(1,700.00)
Miscellaneous	0.00	100.00	(100.00)
Printing costs	0.00	2,500.00	(2,500.00)
Total Expenditures	<u>0.00</u>	<u>4,300.00</u>	<u>(4,300.00)</u>
Total Troubadour	<u>0.00</u>	<u>4,300.00</u>	<u>(4,300.00)</u>
Total Marketing and PR	0.00	4,300.00	(4,300.00)
Music and Performance			
Bush League, coaching			
1 Revenue	(600.00)	(500.00)	(100.00)
Expenditures			
Facility	250.00	300.00	(50.00)
Lodging and meals	510.19	1,200.00	(689.81)
Travel	436.25	0.00	436.25
Total Expenditures	<u>1,196.44</u>	<u>1,500.00</u>	<u>(303.56)</u>
Total Bush League, coaching	596.44	1,000.00	(403.56)
Outside coaching			
Expenditures	0.00	1,000.00	(1,000.00)
Total Outside coaching	<u>0.00</u>	<u>1,000.00</u>	<u>(1,000.00)</u>

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Standing Ovation, mileage	0.00	500.00	(500.00)
Top Gun			
1 Revenue	0.00	(800.00)	800.00
Expenditures			
Faculty fee	0.00	200.00	(200.00)
Hospitality	0.00	100.00	(100.00)
Lodging	0.00	500.00	(500.00)
Meals	0.00	200.00	(200.00)
Travel costs	0.00	1,500.00	(1,500.00)
Venue	0.00	300.00	(300.00)
Total Expenditures	<u>0.00</u>	<u>2,800.00</u>	<u>(2,800.00)</u>
Total Top Gun	<u>0.00</u>	<u>2,000.00</u>	<u>(2,000.00)</u>
Total Music and Performance	596.44	4,500.00	(3,903.56)
Youth in Harmony			
Other Youth in Harmony			
MMEC Convention			
Booth	0.00	695.00	(695.00)
Hotel (3 people)	0.00	450.00	(450.00)
Mileage	0.00	250.00	(250.00)
Printing and copies	0.00	250.00	(250.00)
Total MMEC Convention	<u>0.00</u>	<u>1,645.00</u>	<u>(1,645.00)</u>
Youth chorus support	<u>1,156.79</u>	<u>0.00</u>	<u>1,156.79</u>
Total Other Youth in Harmony	1,156.79	1,645.00	(488.21)
Summer camp			
1 Revenues			
Harmony Foundation Grant	(1,600.00)	(5,000.00)	3,400.00
Show revenue	0.00	(2,000.00)	2,000.00
Student fees	(2,530.15)	(6,400.00)	3,869.85
Teacher fees	0.00	(500.00)	500.00
Total 1 Revenues	<u>(4,130.15)</u>	<u>(13,900.00)</u>	<u>9,769.85</u>

Pioneer District, SPEBSQSA
Revenues and Expenditures - Budget vs. Actual
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Expenditures			
Advertising	575.33	1,000.00	(424.67)
Clinician fees	2,000.00	2,000.00	0.00
Meals	0.00	12,000.00	(12,000.00)
Music, tapes, CD's	462.00	334.00	128.00
Office supplies	0.00	50.00	(50.00)
Planning meetings, travel (4)	0.00	200.00	(200.00)
Postage	0.00	225.00	(225.00)
Rehearsal hall	0.00	5,600.00	(5,600.00)
Staff travel	141.50	0.00	141.50
Tee shirts (120 X 8.5)	180.00	2,484.00	(2,304.00)
Telephone and internet	0.00	1,720.00	(1,720.00)
Total Expenditures	<u>3,358.83</u>	<u>25,613.00</u>	<u>(22,254.17)</u>
Total Summer camp	<u>(771.32)</u>	<u>11,713.00</u>	<u>(12,484.32)</u>
Total Youth in Harmony	<u>385.47</u>	<u>13,358.00</u>	<u>(12,972.53)</u>
Total Expenditures	<u>3,982.76</u>	<u>32,223.00</u>	<u>(28,240.24)</u>
Receipts over (under) expenditures	<u>14,611.43</u>	<u>(13,453.00)</u>	<u>28,064.43</u>
(Profit or (Loss))			